

# Associate in Reinsurance (ARE<sup>TM</sup>)

# Gain the skills you need to better collaborate with insurers with the ARe



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# **Designation Overview**

Gain skills you can use right away with the ARe designation. This program includes:

- 4 courses, plus ethics
- 12-15-month completion time
- 100% online courses
- Virtual exams for all courses
- Mailed diploma upon completion

#### What You'll Learn

- How reinsurers best meet insurer needs so you can increase collaboration with your clients
- Proven techniques to apply the right reinsurance criteria to an insurer's book of business
- How to effectively place reinsurance and measure its financial impact
- Details on reinsurance products and transactions so you can better serve customers
- Best practices to use to effectively negotiate reinsurance agreements and contracts
- How to accurately determine claim payment so you can reach fair settlements

# **Designation Outline**

Create effective reinsurance programs that protect insurers from risk and increase their security by completing 4 core courses, plus ethics:

## Serving the Reinsurance Customer

Make better business decisions by analyzing and applying the right reinsurance criteria to an insurer's book of business. From understanding personal property risk to analyzing commercial liability loss exposures, this course will help you meet the reinsurance needs of your customer.

#### What You'll Gain

Measure the financial impact of reinsurance to help an insurer understand the effects of reinsurance on their capital requirements

Evaluate the health of an insurer's personal lines book of business to develop appropriate reinsurance strategies

Evaluate an insurer's commercial property and liability books of business so you can confidently recommend the right risk management strategies

Study Material	Examination
US\$ 465	US\$ 305

## **Exploring Reinsurance Products and Transactions**

Improve your collaboration with insurers by learning the fundamentals of reinsurance products and transactions to better serve your customers. In this course, not only will you learn how insurers and reinsurers create programs, you will also get an overall understanding of reinsurance products and transactions

#### What You'll Gain

Better collaborate with an insurer to develop reinsurance solutions for its large property risks

Effectively assess an insurer's strategic risks to create an effective reinsurance program

V Devise reinsurance strategies for mitigating the impact of extreme losses on an insurer's bottom line

Study Material	Examination
US\$ 465	US\$ 305

## **Developing and Executing Treaty Reinsurance Contracts**

Increase an insurer's security and stability by understanding and developing various components within treaty reinsurance contracts. This course addresses the importance of reinsurance contracts, how to choose strategies for effectively co-writing reinsurance contracts, why contract language matters, and more.

#### What You'll Gain

- Better navigate reinsurance agreements so you can understand their impact on the insurer and the reinsurer
- Verify that the reinsurance contract effectively meets the insurer's needs by understanding fundamental clauses like the back of your hand

Effectively analyze ancillary clauses so you can determine their potential financial implications

Study Material	Examination
US\$ 465	US\$ 305

## **Connecting the Business of Insurance Operations**

Build the foundation you need to understand the business of insurance, no matter what your role is, so you can better collaborate and prepare for real-world scenarios to improve your operational effectiveness. Learn how property-casualty insurer functions work together so you understand how to regulate insurance operations, create and deliver insurance products, comprehend risk control and premium auditing, and more.

#### What You'll Gain

Solve strategic business challenges with a comprehensive view of the insurance landscape

Lead teams confidently with a solid understanding of how insurer departments connect with one another

V Build your insurer strategic management skills to make yourself a vital part of your organization's future

Study Material	Examination
US\$ 465	US\$ 395

### **Ethical Decision Making in Risk and Insurance**

Learn to recognize ethical dilemmas and identify informed solutions to them. Build a sound ethical framework that you can apply to your day-to-day operations. Learn to better recognize and address ethical dilemmas in the workplace and preserve the public's trust in the risk and insurance industry.

#### What You'll Gain

Maintain credibility with your clients and preserve the trust on which insurance transactions are based through your study of ethical, insurance-based case studies.

#### **Topics**

- Supporting Professionalism
- Insurance Professionals and High Ethical Standards •
- Ethical Responsibility to Groups, Dilemmas, Case Studies
- Ethical Theories and Decision-Making Tools •
- **Barriers to Ethical Decision Making** •

#### **Study Material**

#### **Examination**

US\$ 225

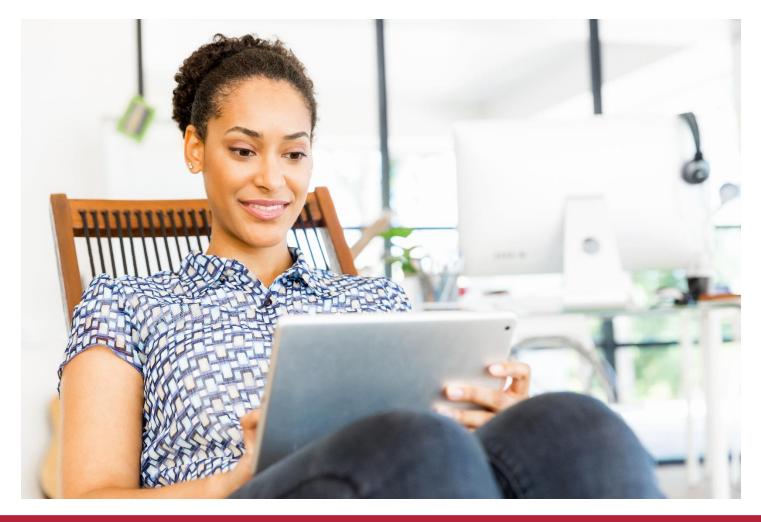
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# **Examinations**

We offer the Designations' exams in 4 testing windows throughout the year. You can complete your exam at any time in the testing window that you registered for. Access your exam from your account when the window opens and complete it any time **until 11:59 p.m. ET** on the final day of the window.

- Quarter 1: January 15 March 15
- Quarter 2: April 15 June 15
- Quarter 3: July 15 September 15
- Quarter 4: October 15 December 15



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